

Lantmännen BioAgri's core businesses

Biological seed treatment

Cedomon®, Cerall®, Cedress® based on the inoculant pseudomonas chlororaphis



Seed technology

ThermoSeed® thermal seed treatment based on steam pasteurisation.



Biostimulants

Retailer of biostimulants for the Nordic region eg Stimplex® based on ascophyllum nodosum



The Lantmännen Model

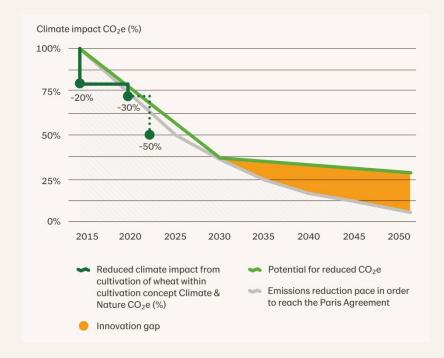
- Lantmännen is a farmers' cooperative and Northern Europe's **leading player** in agriculture, machinery, bioenergy and food.
- We are owned by 19 000 farmers, have 10 000 employees, operations in some 20 countries, and an annual turnover of SEK 55 billion.
- Lantmännen is a business partner of the farmers.
- Lantmännen conducts research and innovation for the food of the future and the bioenergy and farming of tomorrow.
- With farmland as our basis, Lantmännen creates value throughout the entire value chain from field to fork.

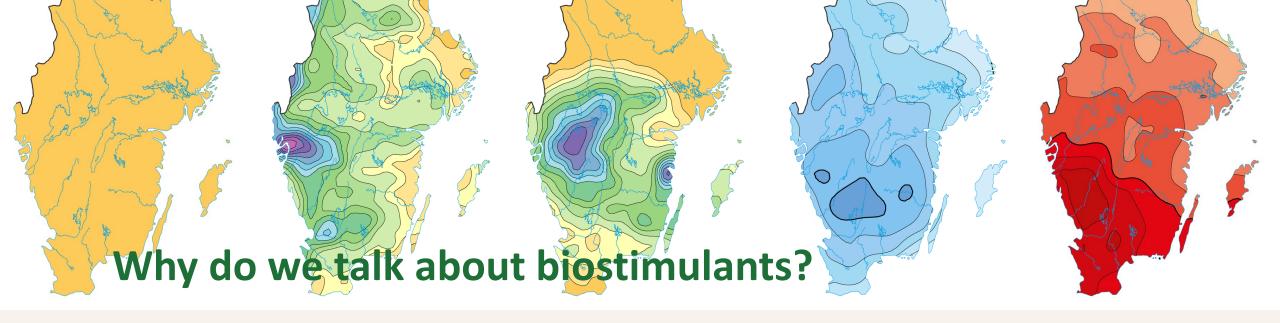


Skördeökning (%) 50% 40% 30% 20% 2015 2020 2025 2030 2035 2040 2045 2050







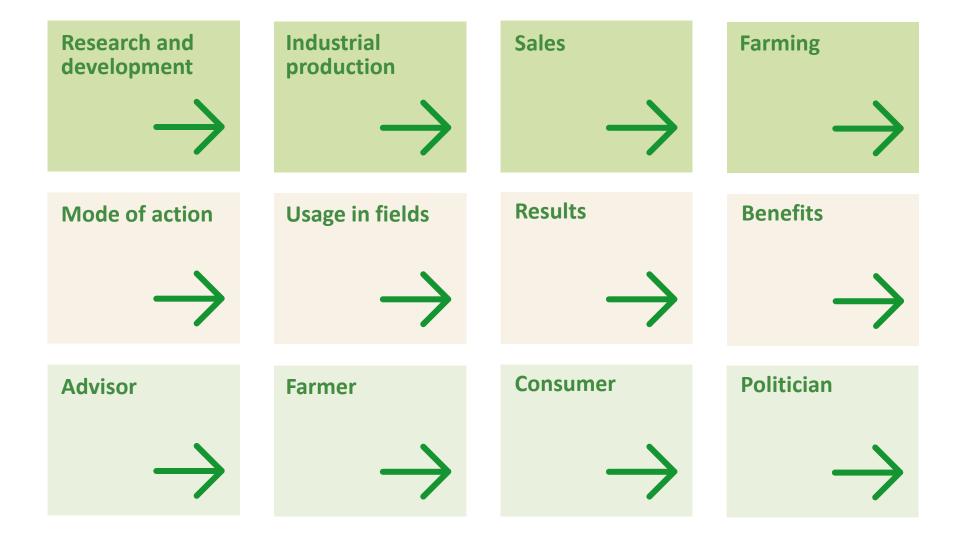


- Biostimulants have been used in agriculture for hundreds of years – unaware of their potential.
- The potential of biostimulants is widely discussed but difficult to analyze and estimate
- Climate changes and other driving forces push us seeking for new solutions – time is running out.

- The market is flooded by biostimulants' promising miracles.
- Navigation in the jungle is urgently needed – no time to lose and high expectations to fulfill.
- Trust capital hart to earn and easy to lose.



Close the knowledge gap





Research from a business perspective



To close that gap, we need appropriate methods and tools for testing and analyzing biostimulants – how to use and when to use





In January 2022, Lantmännen BioAgri and Agroplantarum launched the project **Development of methods for evaluation of plant biostimulants for future sustainable farming**, founded by Lantmännens Forskningsstiftelse.



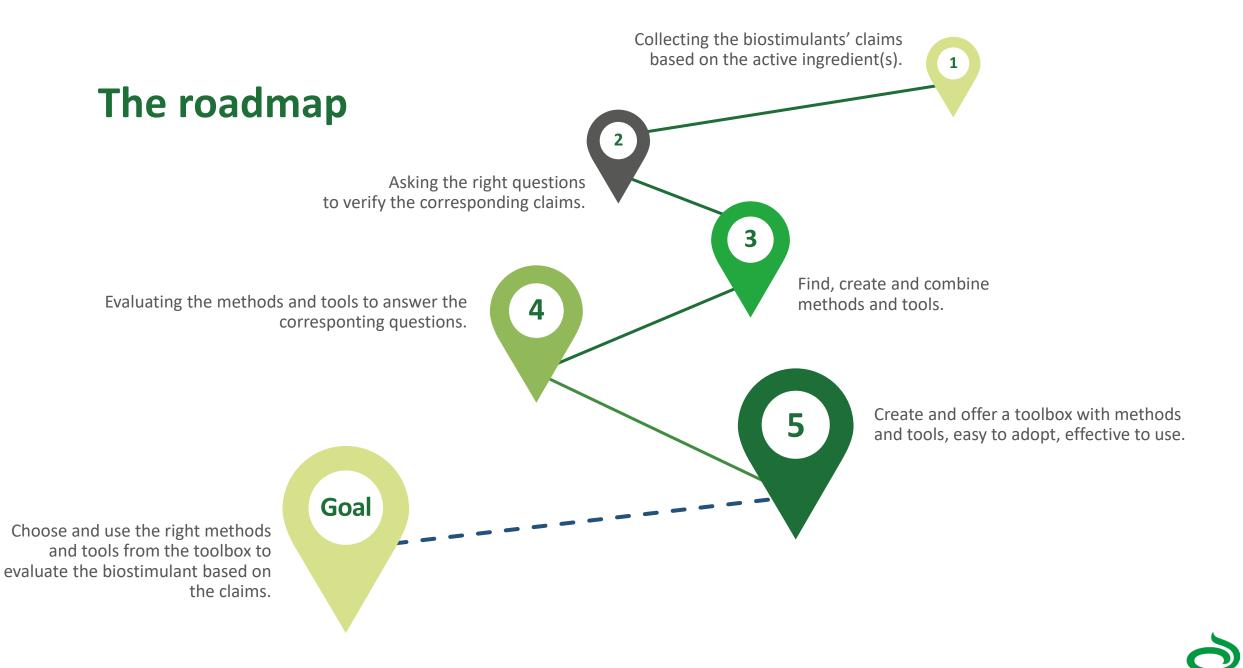
Agroplantarum AB



The project's aim is to develop **cost-efficient** and **time-saving methods** for the evaluation of biostimulants in the Nordic region.









Bioassays

- Elucidation of the potential bioactivity of biostimulants.
- Root establishment and colonization of microbes.
- Purity of the biostimulants.
- ...

Controlled environment

- Climate chamber, mimicking different growing conditions.
- Greenhouse, provoking different kinds of stress.
- ..

Field trials

- Semi-field experiments.
- Field plot trials.
- Large-scale field trials and demo cultivations.
- ..

Results so far

- **Heterogenic group** of biostimulants with different modes of action.
- Measured classification of biostimulants helps to sort out methods and tools for evaluation.
- Modify and develop field trials in order to match the biostimulant's mode of action and needs.
- Establish transparency and collaboration throughout the whole value chain from the early beginning.
- Communication and knowledge exchange are fundamental for successful testing and market penetration.



